Spazzolplastica
EASIER SPOOLING WITH US

INOXFIL

CASE STUDY

TWENTY YEARS OF INDUSTRIAL PARTNERSHIP IN THE STAINLESS STEEL WIRE SECTOR

Intro

The collaboration between **Spazzolplastica** and **Inoxfil** represents a strategic asset for both companies. With Inoxfil, **part of the Acerinox Group**, that today has over 10,000 employees and records a global turnover of 8 billion (EBITDA 800 million), we share not only processes but a vision: to operate in an integrated, competitive, and sustainable manner in the stainless steel wire supply chain.

History

Our relationship with Inoxfil began in **2007**. It is one of the most historical partners in our portfolio

Their market is strongly European: Spain as the primary market, followed by Germany, Italy, the Netherlands, and France. The collaboration with such a consolidated player has been an essential driver for evolving our approach to service and strengthening our ability to respond to market needs.

About Inoxfil

A COMPANY WITH APPROXIMATELY 100 EMPLOYEES

LOCATED NEAR BARCELONA

SPECIALIZED IN THE PRODUCTION OF STAINLESS STEEL WIRE WITH DIAMETERS FROM 0.5 TO 22 MM

Inoxfil has always sought operational continuity, high-quality standards, and quick response times. Over the years, we have managed supplies across various lines: copper and painted **BS300, 5 kg D200, 15 kg D300**, ensuring productive stability and performance consistency.

MARTINA CONFORTIN
Area Manager Spazzolplastica

A significant milestone in the collaboration was the transition from the plastic D200 spool to a solution capable of offering greater robustness. The client had, in fact, expressed the need for more **performant** packaging compared to the D200 already in use.

We responded by proposing a range of alternatives, supporting Inoxfil in a structured technical comparison. The joint analysis led to the identification of the **optimal solution**: the wire basket spool **BS200**, which is continuously ordered today. Concurrently, the request for blue painted products was managed entirely through our **internal painting department**, which allows us to oversee chromatic consistency and keep lead times under control, in line with the client's objectives and a development vision oriented toward future continuity.

MARTINA CONFORTIN
Area Manager Spazzolplastica

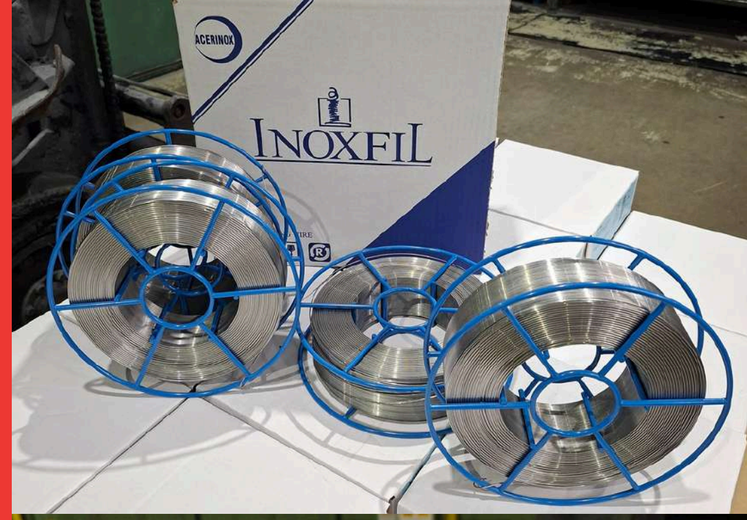
We express our **satisfaction** with the recent collaboration between SpazzolPlastica and Inoxfil in the production of the metallic BS200 spool, emphasizing the **efficiency** and **care** demonstrated in **achieving** our **objective**. We are pleased to continue maintaining this professional relationship between the two companies.

MONTSE BERLOSO SALGADO
Inoxfil Purchasing Manager

Quality and Customer Service

Attention to **regulatory compliance** and **environmental requirements** has always been a central point. We continuously provide our quality and sustainability certifications.

The **customization** of the new BS200 with a 99.2 mm diameter is an emblematic example of how we approach quality: not as passive conformity, but as **co-design**. We acted as if the critical issue were internal to our processes. Today, this model is officially in the catalog: a case where optimization for one client generates **value** for the entire market.



The collaboration with Inoxfil has accelerated our focus on **product modularity**.

Their feedback on BS300, D300, KS415 and KS435 spools has helped us simplify, reduce non-strategic variants, and invest in painted models. Twenty years of **collaboration** is not an outcome but a platform for the future. We will continue to build **tailored solutions** that support Inoxfil's growth and strengthen the European welding wire supply chain.

THANKS!

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